



1000+ Global Events on Medical, Pharma, Engineering, Science, Technology and Business in 25+ Countries

- 228 Meetings
- 1200+ Symposia
- 1200+ Workshops
- 1000\$ Travel Grants

THE HINDU BusinessLine

SEARCH GO

Like Follow G+ Follow

- Home News Markets Companies Economy Info-tech Opinion Specials Portfolio Catalyst BLink Multimedia Blogs
- Auto Focus Clean Tech Emerging Entrepreneurs Flight Plan India File India Interior Pulse Technophile New Manager

Designing organisations as 'selfless' collectives

MOHIT KISHORE

COMMENT · PRINT · T+

Like Share 0 Tweet G+ 0 in Share Pin It Share



Ads by Google

[Situational Leadership®II - Sign Up & Get A Free Exec Summary . Situational Leadership®II Program . www.kenblanchard.com](http://www.kenblanchard.com)

Complexity and friction between members is important

In a collective endeavour, the most common barrier to smooth functioning is the ego. The ego in this context can be defined as a strong sense of individual identity that dictates to the individual that he is separate from the collective and serving its demands at the expense of larger goals of the collective creates. The interplay of identities in a collective determines its ability to achieve what it has set out to do. The complexity of this interaction increases rapidly as the size of the collective increases.

What is the ideal state that could be visualized in this situation? The ideal state would be a frictionless collective that towards its goals with minimal conflict arising out of individual identities, while each individual contributes exactly what he is meant to contribute. Such a collective could be termed as a Selfless Collective. However, such a perfect state is impossible, yet it is possible to design systems in such a way that selfless behaviour is a natural response of participants in the system.

Complexity Reduction

One way to reduce complexity by reducing the size of the collective. It is relatively easy to assemble a small group of people which is highly aligned. However, the only issue with this approach is lack of scalability. Complex systems inevitably involve the coordinated efforts of a large number of people. This explains why nimble footed teams that thrive on innovation eventually often lose steam as they scale up. The second way to reduce complexity is by reducing the layers in the organizational hierarchy. Technology may have to play a role here in providing collaborative tools that free up individuals from administrative tasks.

Aligning teams

TH DOWNLOAD THE HINDU APP Available on the App Store

metrozone ozonegroup

STARTING FROM ₹1.65 CR* GAIN 56% ON DAY 1

LIVE A CLASS APART

2/2.5/3/4 & 5 BHK APARTMENTS & PENTHOUSES

ANNA NAGAR, CHENNAI

*T&C Apply

NISSAN THE NV CARGO WITH AMERICA'S BEST COMMERCIAL VAN LIMITED WARRANTY*

Learn More > Warranty details

New Manager This Week

How to get the best out of people



Putting the human aspect of the employee first is in the larger interest of companies >

Leadership in a difficult situation +

A bigger bang for your MBA buck +

Read More >

to facilitate the creation of a selfless collective is to let the collective assemble itself. Self-organizing systems may automatically lead to the 'self-selection' of individuals who are highly aligned with each other, and importantly with the common goal in question. This runs counter to the prevailing idea of top down design of the main challenge here is to design the organization in order to facilitate such self-organization wherein individuals assemble around initiatives freely, and then disband and choose their own paths. The success of the open source movement in software proves that such collaboration supporting designs are both possible, and

egocentric Rewards

A central paradox of traditional rewards is the disproportionate degree to which it fosters the archetype of the special person who deserves a lot more credit and therefore rewards than others. However, it is quite easy to set a system designed entirely around heroes eventually becomes an obstruction to getting things done. It starts aligning behaviours to appearing as heroes versus getting things done. This may partly explain the difficulty from bell curve based performance assessment that is being witnessed of late. A system designed around egocentric rewards would reward collective achievement with a higher weightage than individual achievement.

Resolution Structures

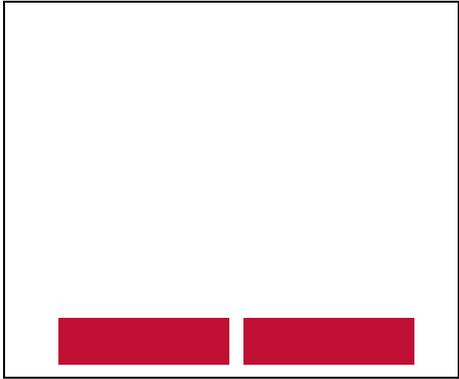
It does not make sense to create institutional structures designed specifically to address conflicts. Hierarchy based and conflict resolution, which is the current approach to resolve conflicts, while offering rational solutions, does nothing to resolve underlying identity clashes that could be the root cause of the conflict. What is needed therefore is a more formal structure for conflict resolution where specialists guide the conflicting parties to mutually acceptable outcomes.

At the end of all this comes down to two design principles that can help create a selfless collective - the first is to provide the freedom to choose their contribution areas to the collective based on their unique talents and skills, and second, design the system such that people automatically behave in non-egocentric ways. Needless to say, the goal is to not create a conflict free collective. Certain kinds of conflicts are actually very useful - for example, creative conflicts are an extremely important part of problem solving and must be encouraged. A selfless collective may well be utopian, but designing systems for minimizing friction is important.

Author is a corporate strategy professional.

Article was published on September 21, 2015)

[Post Comment](#)



D

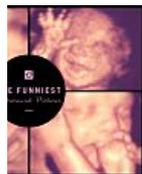
[business and finance](#) | [company information](#) |

Get more of your favourite news delivered to your inbox

Email

SEND MY NEWS

Right Also Like



Big and Youngest Billionaire?
Bankrate.com



How Old Is the Youngest Billionaire?
Bankrate.com



Railroad expert cautions federal government to step
TheHill.com



Are You Prepared for New EU Data Security
Sophos



Next Big ...
Capital News



Millennials Follow Millionaires, Millionaires Follow
The Economist



Higher Returns than REITs: Investing in Real
TechCrunch



How to Protect Your Property from the Biggest Liability
Liberty Mutual



**What A Fed
e Could
ce
nch**



**China likely to
survive this year's
peak season of
Property**



**Algo Trading: 'I
Know First': An
Advanced Self-
Yahoo! Finance**



**A Very Smart Trick
to Pay Off Your
Mortgage
AmeriVALUE**

Recommended by **Outbrain**

Share 0 Tweet G+1 0 in Share Pin it Share

Give your rating: ★★★★★ Average: 0 stars from 0 ratings

Leave a comment

Latest ▾

ME What is your opinion?

g+ f t in Name Email Post

Talk of the town

- 24 PSU banks lose ground in low-cost deposits
- 6 Bank auctions route to buying property
- 3 Modi terms giving up of the LPG subsidy as a 'silent revolution'
- 3 BL Big leap with small banks
- 2 States will have to finance loss-making discoms: Jaitley

Advertisement

Show more



1. Comments will be moderated by The Hindu Business Line editorial team.
2. Comments that are abusive, personal, incendiary or irrelevant cannot be published.
3. Please write complete sentences. Do not type comments in all capital letters, or in all lower case letters, or using abbreviated text. (example: u cannot substitute for you, d is not 'the', n is not 'and').
4. We may remove hyperlinks within comments.
5. Please use a genuine email ID and provide your name, to avoid rejection.

Ads by Google

Smart Product Development
More Data Means Better Decisions. \$75 Coupon For Your First Survey!
google.com/ConsumerSurveys

Conflict Resolution Steps
Managing Conflict in the Workplace. Free Booklet from Dale Carnegie
www.dalecarnegie.com

